

Manufacturing Industries



Your ideal partner

BOC supplies the UK & Ireland's most comprehensive range of industrial, speciality gases, and associated products and services to the UK manufacturing sector. As a member of The Linde Group, BOC has access to technology developed in partnership with 50,000 employees working in over 100 countries, making BOC your ideal partner to deliver the solutions you need.

Safety

Your priority is the safety of your employees, contractors and customers. Ours is too. We offer you peace of mind by delivering a wide range of safety related products and services that support your safety ethos. BOC never compromises on safety. It runs through everything we do and ensures we minimise risk and deliver safe products and services.

Reliability

BOC's extensive infrastructure means you can be confident of receiving an uninterrupted supply of gas, technical services and associated products to suit your needs. We have seven air separation plants and the most extensive network of production facilities and retail stores across the UK

Quality

BOC is always seeking ways to improve our customers' experience, through the products we deliver and the services we provide. We will support your quality agenda at all times. We are also committed to protecting the environment and reducing our carbon footprint

Productivity

To help you become as productive and efficient as possible, BOC will meet your specific challenges and requirements with unrivalled technical expertise and an extensive range of cylinder packages and supply solutions..

With BOC you get more than just a supplier, but a partner looking to help develop and support your business.



Supplying all you need

As well as supplying industrial gas, BOC supplies a range of products and services serving a wide range of manufacturing sub-sectors of all sizes.

Industrial Gases

Whether it's weld appearance, quality, strength or speed, we have the gases to help you keep one step ahead.

BOC offer a full range of premium shielding gas mixtures, such as Argoshield, Stainshield and Alushield, as well a comprehensive selection of pure, fuel and oxidant gases that support the key applications of our manufacturing customers.

BOC's range of mixtures means customers receive products that meet their needs and parent material usage, from mild or stainless steel to aluminium and specialist alloys.

Speciality Gases

BOC supplies an unrivalled range of high purity gases and specialist gas mixtures to suit a wide range of applications and market sectors.

This includes high purity gases such as Nitrogen and Helium, BOC's LASERLINE® gas mixes and an extensive range of high purity and complex hydrocarbon gas mixtures to suit specific applications and processes.

Hard & Safety Goods

As the largest supplier of welding products, BOC's Industrial Services and Supplies division supplies a range of resistance, fusion and stud welding products and a variety of everyday consumables. This includes specialist gas equipment for use with high purity speciality gases.

Engineering Solutions

BOC provides a suite of on-site maintenance and installation services including cryogenic vessel maintenance along with the design, installation and maintenance of customised gas distribution systems.









One stop for your supply solutions

An uninterrupted, continuous and effective supply from BOC ensures your productivity is maximised and the quality of finished product meets your requirements. As the only industrial gases company in the UK to offer an exhaustive range of supply services, you can be sure of impartial advice on the best supply solution for your needs.

As well as a full range of standard small, medium and large size cylinders you can also choose from a broad selection of cylinders and supply modes that provide even greater value.









Bulk Storage

For large users, the most cost effective gaseous and cryogenic solution for continuous supply.

CRYOSPEED®

For smaller, large volume users but requiring liquid product delivered directly into cryogenic vessels, and want to avoid manual handling and downtime associated with single cylinders.

ECOVAR® – Onsite gas generation

Providing a continuous, reliable and independent gas supply for Oxygen, Nitrogen and Hydrogen.



Manifold cylinder pallets

Typically containing 15 cylinders, and recommended for users that require more gas than single cylinders ideal when productivity is paramount.



Cylinders

Offering a wide range of individual, highpressure cylinders suitable for smaller volumes of gas. Available in numerous sizes and pressures, cylinders offer a high degree of versatility and flexibility, supplied in a range of packages from steel cylinders to innovative solutions including GENIE® and VIVANTOS®.

BOC, tailored customer service

BOC provides customer services solutions to suit each customer from direct account management, to the use of our dedicated UK based customer service team.

Our customer service centre, based in Manchester, is available 24hrs a day, 365 days per year designed to respond to and resolve all your needs first time, every time.

You are also able to manage many aspects of your account yourself with our bespoke online service through www.boconline.co.uk

Raising the bar – premium cylinder packages More gas, less weight, easier to use

Understanding what's important to our customers has helped us to develop solutions targeted at delivering three key areas of benefit over standard steel cylinders; greater volumes of gas; lighter, more portable cylinders; and simpler, easier to use regulators.

So whether it's an increase in welding time, ensuring you don't run out of gas or ease of use that is important to you, there's a package to meet every key requirement.



Cylinder tracking

BOC has launched a pioneering tracking system that will enable us to operate the most effective and fully integrated cylinder tracking system available in the market today; ensuring that we are better positioned to serve the needs of our customers.

Benefits to your business

- → Greater accuracy of cylinder holdings
- → Quicker updates to your account
- → Improved account enquiries
- → Detailed supply information available

How does cylinder tracking work?

- → Every BOC cylinder has a unique barcode scanned at point of supply and upon return
- → Every transaction will be recorded and uploaded to our fully integrated cylinder tracking management system
- → Each cylinder supplied will be allocated to the customer's account
- → Each cylinder returned will be taken off the account it was originally supplied to



For further information please visit our website www.boconline.co.uk/cylindertracking

Adding value with technical services

As a member of the Linde Group, BOC has access to the expertise of over 900 global application engineers with extensive knowledge in disciplines from mechanical and chemical engineering to metallurgy and material science. We apply this knowledge to our customers allowing us to develop bespoke solutions addressing the every day challenges our customers face.

BOC's Technical Experts

Whether you need on-site safety training, advice on optimising gas usage when cutting, welding or spraying, information on which gas mixtures to use and the importance of speed, aesthetic appearance and weld strength, our technical experts can help.

They strive to be at the cutting edge of technological development in metal fabrication and gas consuming processes and support all sizes of business.

Manufacturing Technology Centre, Wolverhampton

Facing a technical issue? Our centre was purpose-built to support our manufacturing customers in finding solutions.

We offer tests, trials and training on welding, cutting and heating processes, with customers using the metallurgical and imaging analysis lab for in-house testing and analysis. The centre also has a conference and training room for bespoke courses.

Customer Development Engineers

You can access various added-value services by having a BOC engineer on-site:

- → Technical audits reducing customers cost and improving productivity
- → Welding product refurbishment programmes reducing cost by repairing welding products, rather than replacing them
- → Safety training ensuring customers use and handle gases safely and correctly.







Flexible delivery options

Catering for customers of all sizes, BOC can offer:

- → Scheduled deliveries
- → Milk-round deliveries
- → Emergency deliveries
- → Collection in person from a Gas & Gear or agent





Membership accreditations

BOC are members and work with a number of external associations, developing solutions to suit the existing and future needs of our customers.















BOC – turning ideas into solutions.

BOC is a member of The Linde Group, the leading global gases and engineering company. BOC is the UK's largest provider of industrial, specialist and medical gases, as well as related products and services. As a leader in the application of technology, we are constantly looking for new ways to provide our customers with high quality products and innovative solutions.

At BOC we help our customers to create added value, clearly discernible competitive advantage and greater profitability. To achieve this we have a comprehensive range of products and services, and technical support which can be customised to meet the individual requirements of our clients.

To keep ahead of the competition in today's market, you need a partner for whom quality, service, process and productivity optimisation are an integral part of customer support. We are there for you and with you, helping to build your success.

BOC – world-leading knowledge and resources adapted to local requirements.

For enquiries please contact:

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Special Products Sales Office

For calibration gas mixtures, carrier gases and associated pressure control equipment The Priestley Centre, 10 Priestley Road, The Surrey Research Park, Guildford, Surrey GU2 7XY

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