



 **BOC**
A Member of The Linde Group

BOC Bulk Gases

A secure supply for peace of mind.

The vital link in your supply chain

For those whose manufacturing and production processes rely on the continuing supply of liquefied gases of a bulk scale, the choice of gas supplier is critical.

BOC is the UK and Ireland's leading supplier of bulk liquefied gases.

However, we go beyond our leading production and delivery infrastructure to work with our customers. We gain an in-depth understanding of your processes that helps you to improve your productivity, quality and meet exacting environmental requirements.

Our bulk gas portfolio includes:

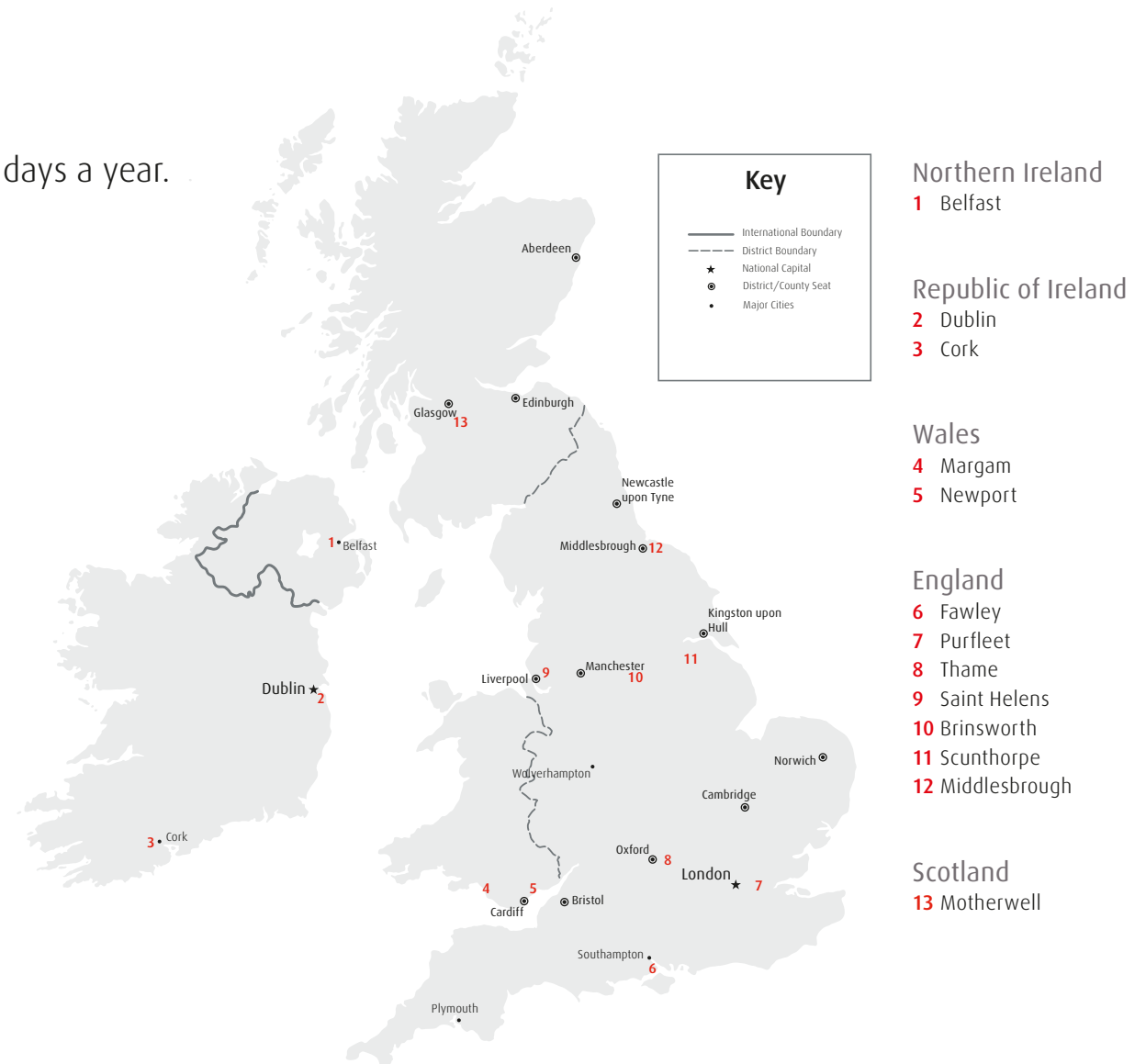
- Nitrogen
- Oxygen
- Argon
- Carbon Dioxide
- Hydrogen



Do you want the reassurance of the largest production capability in the UK and Ireland?

Ensuring your supply is secure and uninterrupted 365 days a year.

- With seven air separation units producing over 2,400 tonnes of bulk air gases every day, BOC has the largest number of production sites in the UK and Ireland compared to any other gas supplier.
- Our production sites are situated strategically across the UK to ensure an efficient and cost effective supply to our customers.
- As a member of the Linde Group, the world's leading gases company, we have access to a comprehensive range of sourcing options for Carbon Dioxide and Hydrogen across the UK and Europe.
- Thanks to the scale and size of our production, you can be assured that your supply remains uninterrupted.



Do you want the industry's largest delivery fleet available 24 hours a day, 365 days a year?

Our award winning fleet is the only one in the industry wholly owned and operated. We do not outsource any of our deliveries to third parties to give you the peace of mind that we'll be there when we say we will.

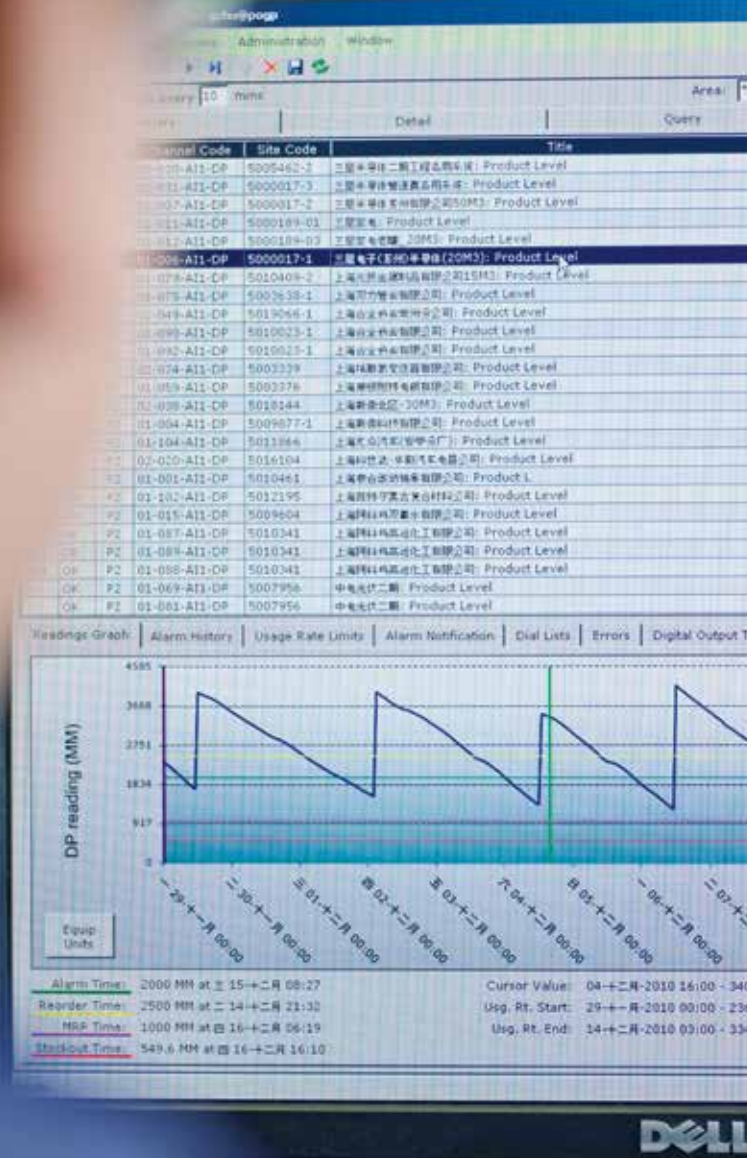
- With over 110 bulk vehicles operating from 12 UK and Irish sites, whether you are based in Scotland, Cornwall or Donegal, we provide a service that ensures your supply is reliable and secure.
- BOC operates around the clock, meaning that your site receives minimal disruption and our service is cost effective.
- BOC drivers are all highly trained and will carry out a visual inspection of your tanks each time they deliver, giving you peace of mind.
- Environmental impacts and safety are at the heart of our fleet and we are rightly proud of our outstanding safety record and continuing investment in greener transport solutions such as conversion to LNG fuel.



Do you want to stop thinking about stock levels and focus on what you do best?

85% of our customers do. Our Delivery Planning Centre does the worrying, so you don't have to.

- BOC has the only UK based Delivery Planning Centre (DPC).
- We operate 24 hours a day, 365 days a year looking after your supply levels.
- Using either our proprietary GOLD usage prediction algorithm or TelTank the industry's leading telemetry system, the DPC removes your need to schedule deliveries - we are simply there when you need us to be.
- With an outstanding performance record our team is highly skilled at managing supply levels whilst delivering a cost effective service.



Do you want an all inclusive maintenance and emergency service?

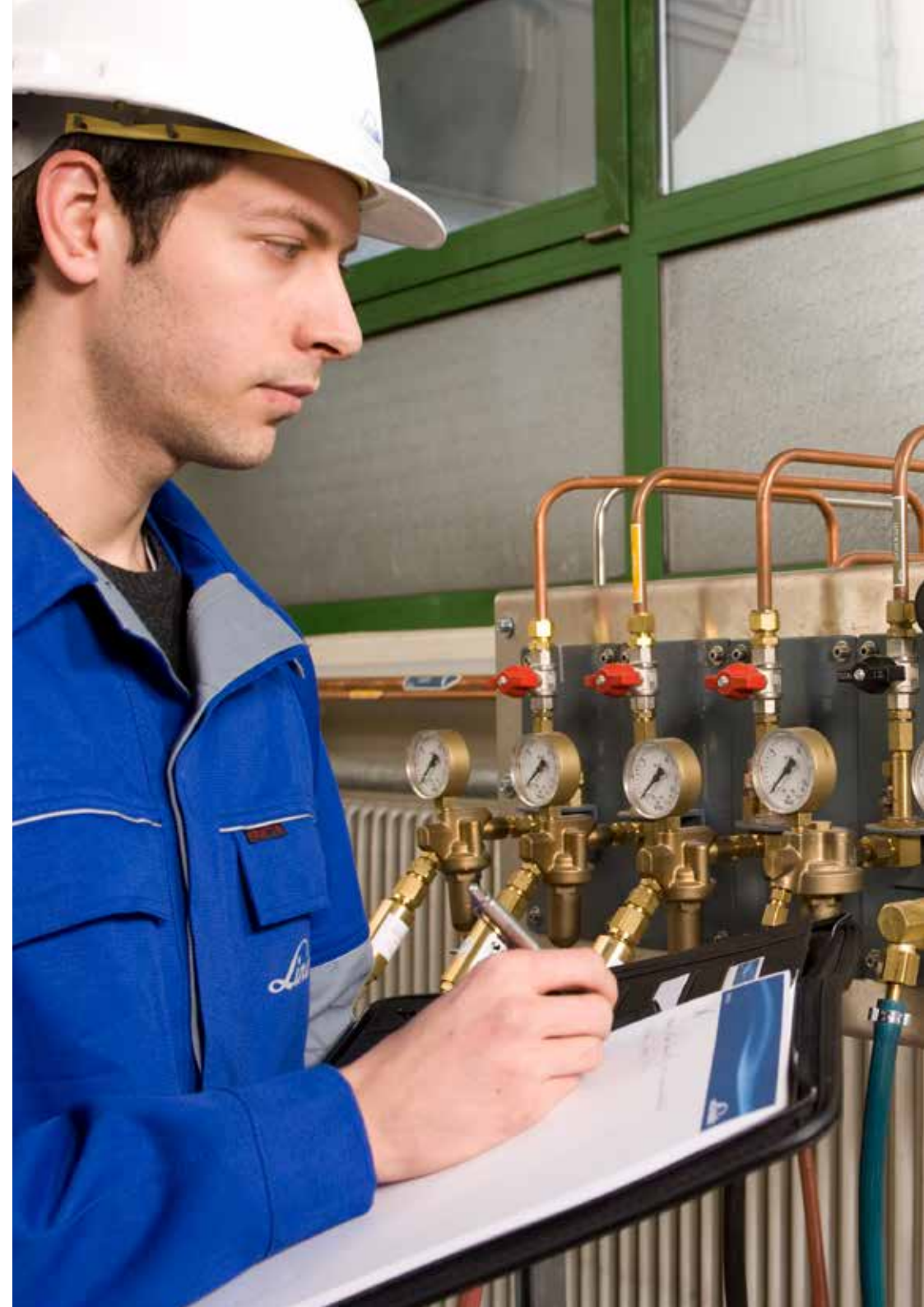
Our service and facility offer is totally transparent with no hidden fees

- BOC's equipment is installed on your site to the highest standards of professionalism, ensuring compliance with all relevant legislation and satisfying your Health and Safety requirements.
- Our facility charge for equipment covers all typical maintenance requirements in line with the Pressure Systems Safety Regulations 2000 alongside any adhoc maintenance requirements* meaning that you can depend on no surprise costs.
- Emergency response is a vital part of our maintenance service.

Our emergency service is manned in the UK 24 hours a day, 365 days a year and will ensure that a highly trained service engineer is in contact with you within the hour. For those incidents where there is a potential hazard or discontinuation of supply, we commit to being on site within 24 hours – at no additional charge.**

* If equipment malfunctions due to customer or customer sub-contractor fault, additional charges may apply

** Longer site response times may be experienced for remote geographic locations, although all endeavours will be made to meet these times. If the emergency is found to be due to customer or customer sub-contractor fault, additional charges may apply,





Managing gas atmospheres for heat treatment



Cryogenic food freezing technology



Pre-heating technology for steel manufacturers



BOC Biomass Fire Suppression system

Do you want more than just gas?

BOC brings our extensive technical expertise to our customers, helping you to optimise and improve gas using processes through technological innovation.

- For more than 120 years, BOC has been bringing our gas and technical expertise to our customers. Both BOC and Linde continue to invest in new innovative technologies and applications that are designed to optimise gas usage and efficiencies.
- Our technical specialists are dedicated to their industries, whether you are in manufacturing, food processing, glass processing, water treatment or the energy sector we work with you to overcome your process challenge.
- BOC's Technology Centres work with our customers; assessing processes at the Manufacturing Technology Centre in Wolverhampton, to trialling new freezing and chilling applications at the Food Technology Centre in Thame – we test, measure and develop technological solutions that work for you.

Getting ahead through innovation.

With its innovative concepts, Linde is playing a pioneering role in the global market. As a technology leader, it is our task to constantly raise the bar. Traditionally driven by entrepreneurship, we are working steadily on new high-quality products and innovative processes.

Linde offers more. We create added value, clearly discernible competitive advantages, and greater profitability. Each concept is tailored specifically to meet our customers' requirements – offering standardized as well as customized solutions. This applies to all industries and all companies regardless of their size.

If you want to keep pace with tomorrow's competition, you need a partner by your side for whom top quality, process optimization, and enhanced productivity are part of daily business. However, we define partnership not merely as being there for you but being with you. After all, joint activities form the core of commercial success.

Linde – ideas become solutions.

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